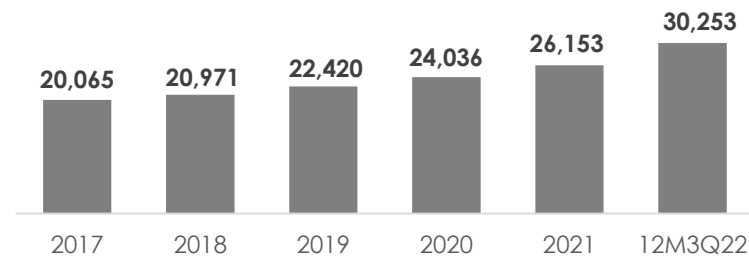


Fact Sheet – 3Q2022

(Figures in Millions of Pesos)

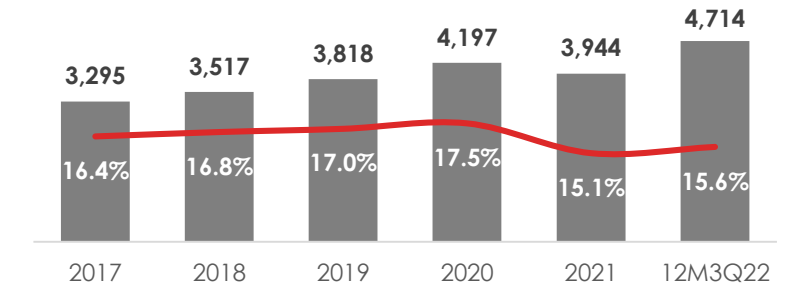


Net Sales



EBITDA

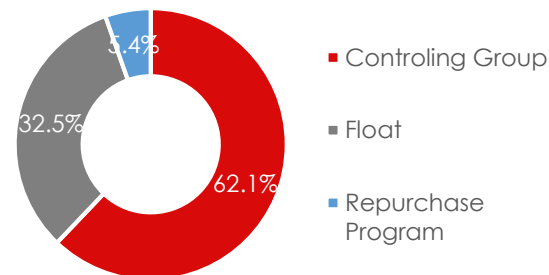
With EBITDA margin



Basic Information***:

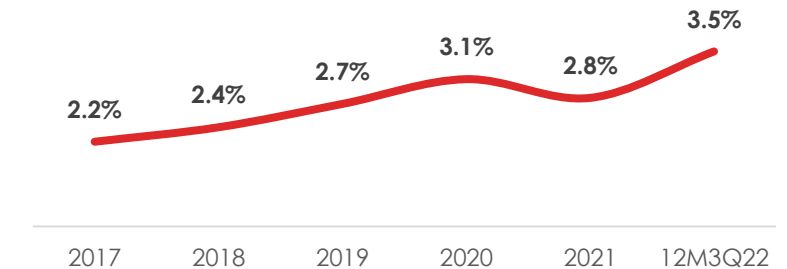
Ticker:	HERDEZ
Price:	\$37.5
Market Cap:	\$624 mdd
Enterprise Value:	\$1,556 mdd

Stocks



Shares Outstanding: 354,682,499

Dividend Yield



Dividend Yield = Dividend per share / Ex-Coupon Price

Multiples***:

P/E:	18.9x
EV/Sales:	1.0x
EV/EBITDA:	6.6x
Net Debt/EBITDA:	1.7x
P/BV:	1.9x

Financial Ratios

Year	2018	2019	2020	2021	2022
ROE	14.2%	12.4%	10.9%	10.3%	10.5%
ROIC	12.3%	11.7%	12.3%	11.1%	13.0%
ND/EBITDA	1.3x	1.5x	1.7x	2.20x	1.70x

ROE = Majority Net Income / Avg. Majority Equity
ROIC = EBIT / (Debt + Avg Equity)

Other Relevant Figures

Year	2018	2019	2020	2021	2022
Capex*	472	616	550	667	448
M&A	NA	(480)	NA	NA	NA
FCF	1,643	2,080	1,365**	647	2,704

* Acquisition of PP&E - proceeds from sale of PP&E

** It does not consider the extraordinary income from the sale of the tuna fleet.

Fact Sheet – 3Q2022



Our Brands:



Basic Information***:

Ticker:	HERDEZ
Price:	\$37.5
Market Cap:	\$624 mdd
Enterprise Value:	\$1,556 mdd

Segments:

Net Sales Segment Mix



79%



13%



8%

EBITDA Segment Mix



90%



6%



4%

Multiples***:

P/E:	18.9x
EV/Sales:	1.0x
EV/EBITDA:	6.6x
Net Debt/EBITDA:	1.7x
P/BV:	1.9x

Highlights ESG



14 years with the Empresa Socialmente Responsable badge.



Six plants of Grupo Herdez have this certificate



Rating:
Forests: C
Water: C
Climate Change: C



Rating: A



***Bloomberg data as of September 30 2022.