

GRUPO HERDEZ

THIRD QUARTER 2022

EARNINGS RELEASE

Mexico City, Mexico, October 19, 2022 – Grupo Herdez, S.A.B. de C.V. (“Grupo Herdez” or the “Company”) (BMV: HERDEZ) today announced results for the third quarter of 2022, ended September 30.

“Despite sustained high levels of inflation, our top-line performance in all segments was very solid, we maintained reasonable operating margins, and generated working capital efficiencies,” said Héctor Hernández-Pons Torres, Chairman and Chief Executive Officer of Grupo Herdez.



CONSOLIDATED HIGHLIGHTS FOR THE QUARTER

- Net sales were MXN 8.0 billion, 17.7% higher versus 2021.
- EBIT increased 30.5% to MXN 854 million.
- Consolidated net income was MXN 469 million, 3.1% higher than the previous year.

| NET SALES | 3Q22 | % | 3Q21 | % | %change |
|------------------------|-------|------|-------|------|---------|
| Net sales | 7,961 | 100 | 6,767 | 100 | 17.7 |
| Gross profit | 2,702 | 33.9 | 2,383 | 35.2 | 13.4 |
| Operation utility | 854 | 10.7 | 655 | 9.7 | 30.5 |
| Consolidated net sales | 469 | 5.9 | 455 | 6.7 | 3.1 |
| UAFIDA | 1,170 | 14.7 | 886 | 13.1 | 32.0 |

Figures in millions of MXN

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ABOUT GRUPO HERDEZ

Proudly, we are the Mexican food company with the longest history in the country. Since 1914, we have brought Mexican families the best of our gastronomy and the flavors of the world, and we have brought the best of the flavors of Mexico to the world. We have been listed on the Mexican Stock Exchange since 1991 and our purpose is to be a worthy representative of the recipes and ingredients of our cuisine at a global level, working committed to the social and environmental needs of the places where we operate.

We are leaders in the processed food sector and a major player in the ice cream category in Mexico, in addition to having a solid presence in the United States through MegaMex, as leaders in the production and marketing of guacamole, as well as in the categories of sauces and frozen Mexican food, in the United States. We currently have a presence in 99% of Mexican homes through a broad portfolio of more than 1,380 products, with which we provide solutions to the daily life of our consumers, by offering them variety and convenience for different lifestyles in the categories of tuna, spices, guacamole, ice cream, mayonnaise, jams, honey, mole, mustard, pasta, organic products, tomato puree, homemade sauces, ketchup, tea, canned vegetables and many more. These products are marketed through an exceptional portfolio of brands, including Aires de Campo, Barilla, Blasón, Búfalo, Cielito Querido Café, Del Fuerte, Doña María, Embasa, Frank's, French's Helados Nestlé®, Herdez, McCormick, Moyo, Nutrisa and Yemina.

We align our sustainability strategy to the 6 Sustainable Development Goals of the 2030 Agenda of the United Nations Organization, being signatories of the Global Compact since 2012. This vision of contributing to the well-being of people, communities and the planet is shared with a great team of more than 10,000 collaborators, and executed through a solid infrastructure that includes 13 production plants, 24 distribution centers and more than 600 points of sale of our Cielito Querido Café, Lavazza, Moyo and Nutrisa brands. For more information, visit <http://www.grupoherdez.com.mx> or follow us on: FB: /GrupoHerdezMX TW: @GrupoHerdezMX LI: /Grupo-Herdez

STATEMENT-REGARDING FUTURE PERFORMANCE

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