



# First Quarter 2017 Earnings Conference Call

April 21th, 2017

# Forward-Looking Statement

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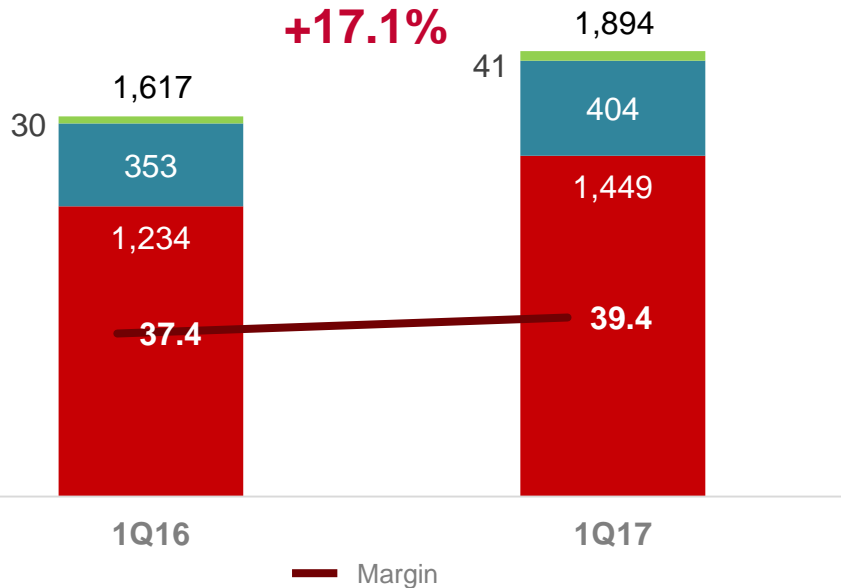
# Top line performance



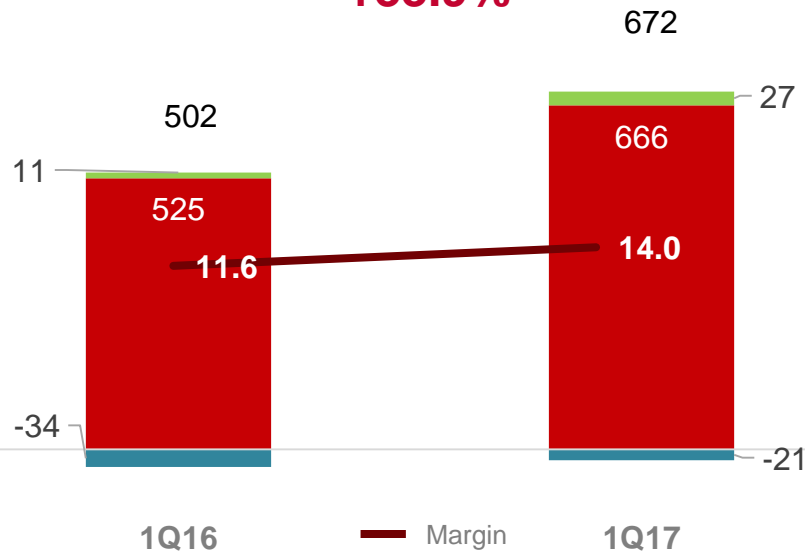
# 1Q17 Results

Preserves Frozen Exports

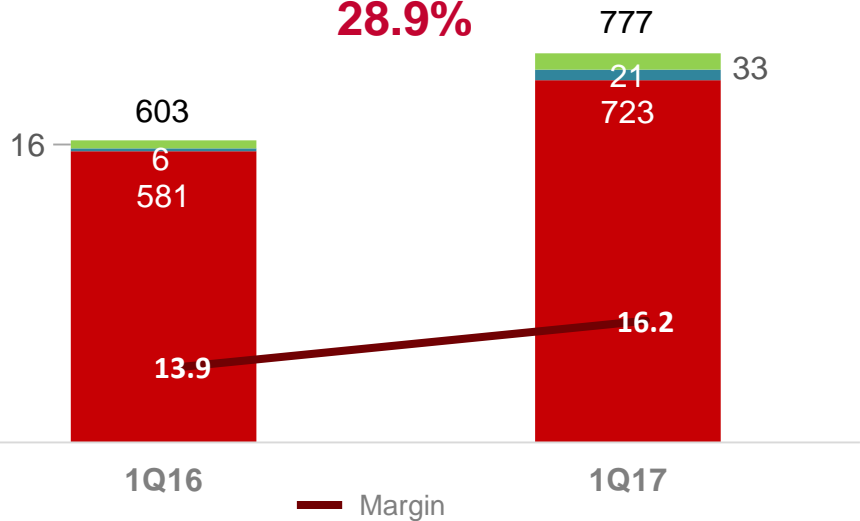
## Gross Profit +17.1%



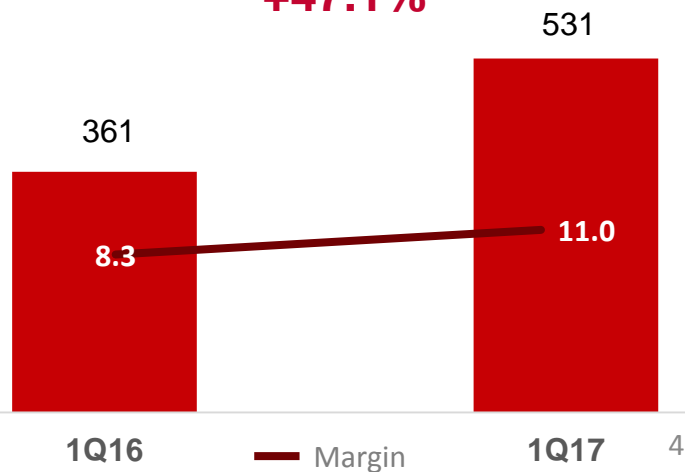
## EBIT +33.9%



## EBITDA 28.9%

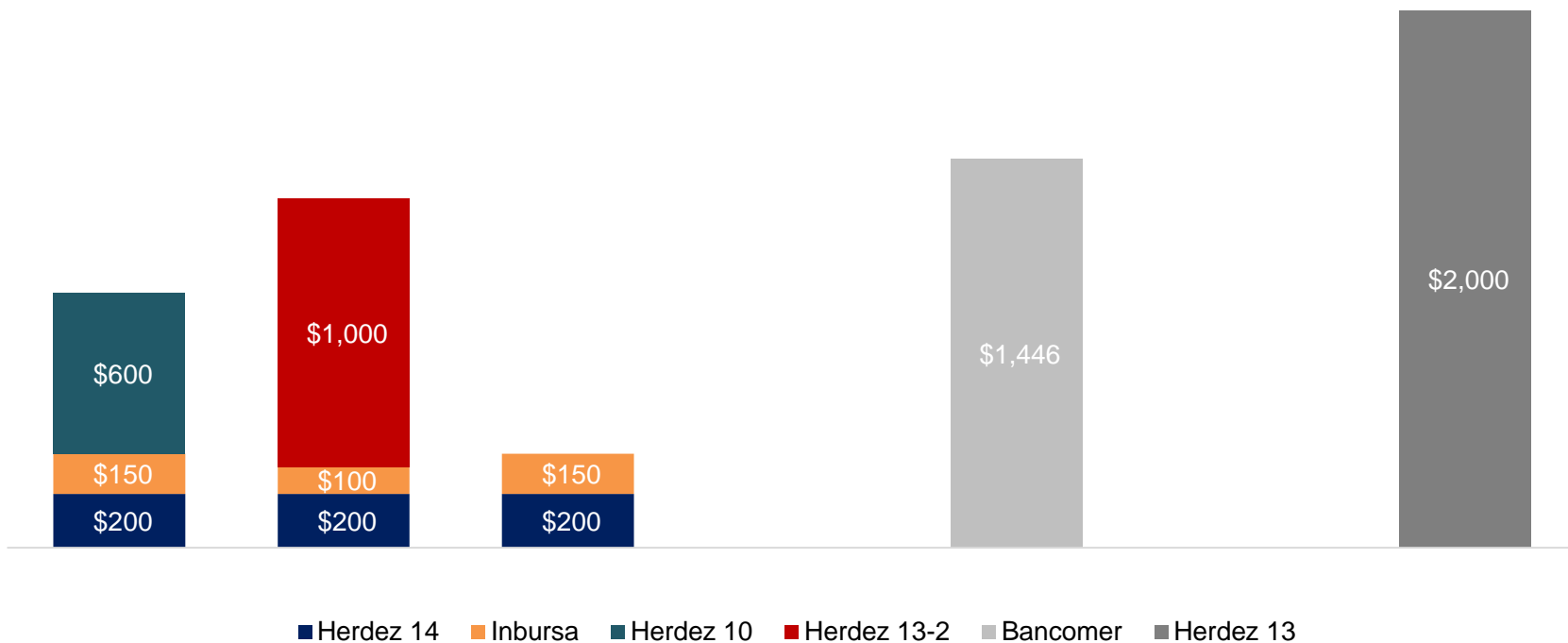


## Consolidated Net Income +47.1%

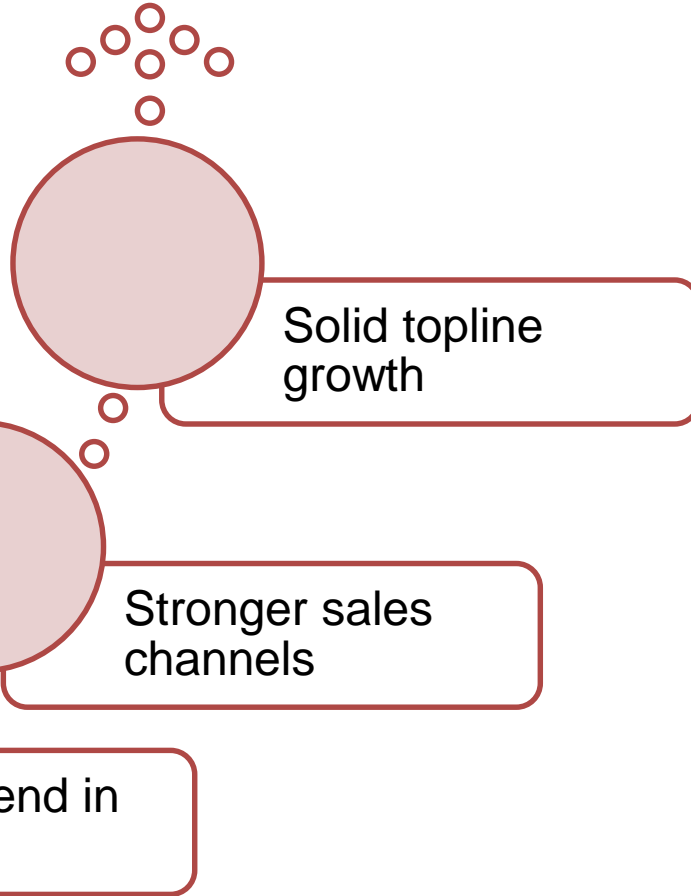


# Building financial flexibility

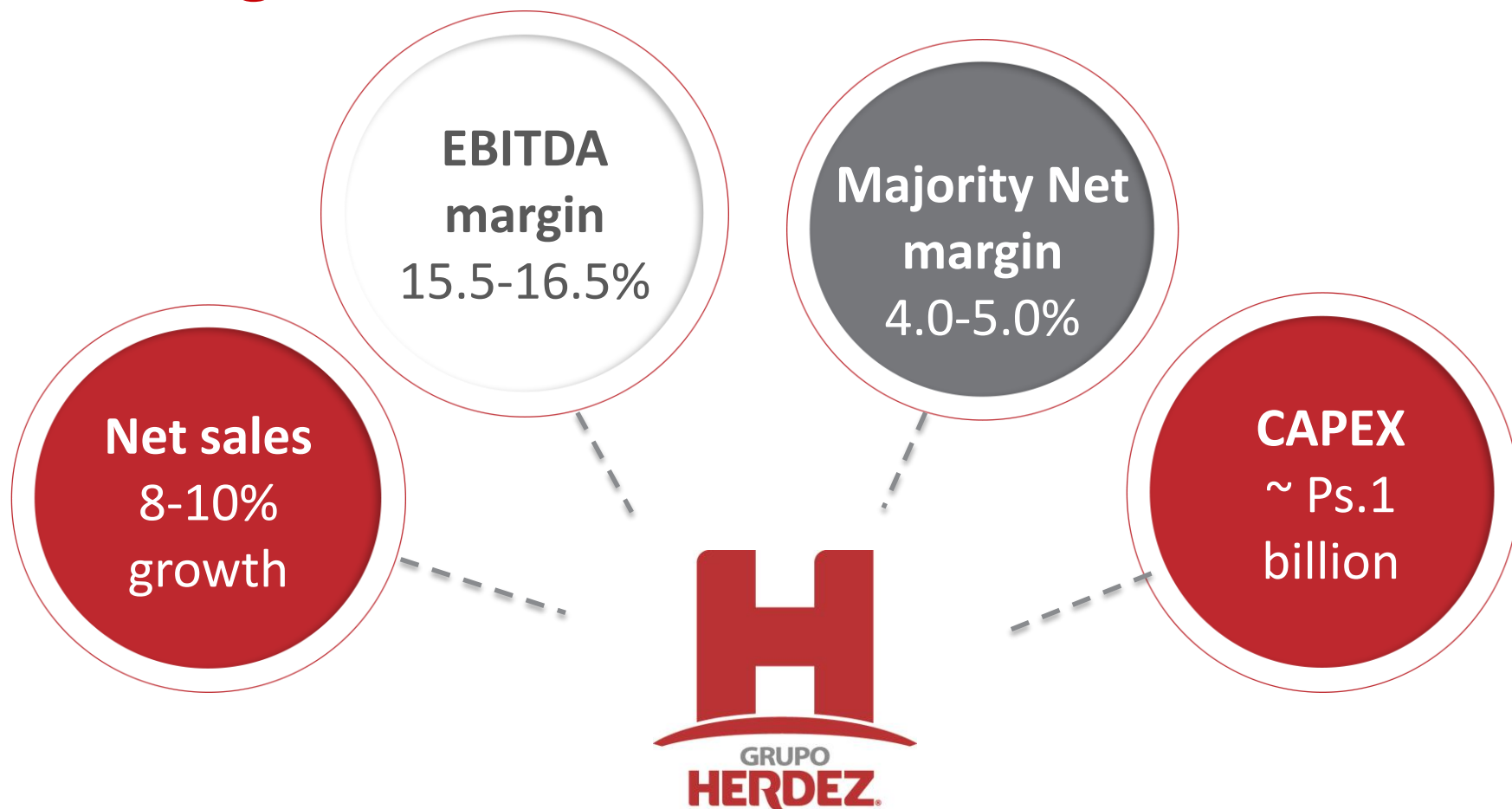
## 4-year average maturity



# Frozen execution



## 2017 guidance





Q&A



# Building financial flexibility

Cash  
position

Ps. 920  
million



\*Excluding Corporate debt